

# Skills for Industry programmes

## Developed for industry to meet skill shortages or labour demands.

Skills for Industry programmes are training courses tailored to the needs of industry and employers. They aim to provide employers with trained employees and enable people to move towards sustainable employment. Programmes can be offered in one of two ways.

### Employer programmes

Work and Income contracts directly with an employer to ensure suitable people are recruited, employed and trained. The expectation is that participants will receive:

<b>Assessment and recruitment</b>	Employers work closely with local Work and Income service centres to screen and recruit suitable people.
<b>Job placement</b>	The candidates are employed and receive job-specific training as required.
<b>Career Support</b>	Employers provide all employees with a training plan and will support the new employees for 182 days.

### Training provider programmes

Work and Income contracts with a Training Provider to deliver a pre-employment training programme tailored to meet the needs of employers within a particular sector. The expectation is that participants will receive:

<b>Assessment and selection</b>	Training providers work closely with local Work and Income service centres to select suitable candidates and to place them in employment during or at the end of the programme.
<b>Pre-employment training</b>	Training providers design and provide training to bring a person's skills up to the entry level required for specific job opportunities.
<b>Career Support</b>	Once they have gained employment, participants are supported in work by the training provider for 182 days.

### Next steps

Work and Income staff will work with employers to identify their needs and tailor a programme to meet them. Payment will be negotiated on an individual basis with employers or training providers in accordance with the programme guidelines and the training to be delivered.



**Work and Income**  
Te Hirainga Tangata

A service of the Ministry of Social Development

#### For more information



Call our Employer Line on **0800 778 008**



Visit [www.workandincome.govt.nz/business](http://www.workandincome.govt.nz/business)